

TEREA FORMATION

31 avenue Commandant Bret
06 400 CANNES



tereformation@outlook.fr



06.66.04.18.00



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Training Program :

Management : Succeeding in Your First Managerial Role

Duration : 14 hours

Target Audience : anyone with little or no managerial experience

Prerequisites : none. This training is open to anyone wishing to acquire the essential foundational techniques for new managers

Price : tailored pricing, determined according to the client's needs.

Reference : MAN01

Learning Objectives

By the end of this training, participants will be able to :

- Understand their new managerial environment and adopt the right leadership stance
- Analyse and identify different personality types within their team to apply appropriate management techniques
- Support team members in achieving their objectives
- Set individual and team goals effectively
- Build trust-based relationships with their team members


Training Content

1. Adopting the right leadership stance

- Navigating a new role between hierarchy and team members
- Clarifying managerial responsibilities
- Developing a comprehensive understanding of the professional context
- Analysing key challenges in the workplace

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2. Applying Effective Management Techniques

- Understanding one's own management style
- Analysing team members' personalities
- Identifying and leveraging motivation drivers
- Learning key management techniques

3. Implementing strategy by engaging the team

- Adapting and evolving managerial practices
- Creating a roadmap for success
- Organising team support initiatives
- Developing team members' skills

4. Performance monitoring and communication

- Designing monitoring tools: dashboards, performance reviews
- Tracking results effectively
- Using communication techniques to foster engagement and strengthen leadership
- Leading meetings effectively, both in groups and one-on-one
- Enhancing communication with senior management and internal networks

5. RH issues : well-being, workplace quality and harassment prevention

- Understanding HR challenges and employment law related to management
- Recognising managerial responsibilities and legal obligations
- Identifying external resources to resolve workplace challenges

Training Logistics

Instructional Team :


Our goal is to help our clients improve both employee and managerial skills. We collaborate closely with HR departments and management teams to deliver tailored training programmes that meet identified needs.

Teaching methods and tools :

- Projected training materials
- Theoretical presentations
- Practical case studies
- Post-training access to support materials online

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Assessment Tools :

- Attendance sheets
- Quizzes
- Training evaluation forms
- Training evaluation follow-up system

Accessibility for persons with disabilities :

We are committed to ensuring our training programmes are accessible to all. If required, a prior discussion will take place between our disability officer and the participant to provide appropriate accommodations.

At the end of this training, additional modules are available to reinforce the learning.